



News & Views

MAY / JUNE 2009

POINTS OF INTEREST:

- President's Message
- Members in the News
- New Members
- Sponsorship Info

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President's Message

Greetings IAWA members and industry colleagues, In my last installment, I mentioned that the goal for IAWA Board is to ensure that IAWA membership provides maximum benefits to our members. I am pleased to report on our efforts in furthering that goal. We have finalized our affiliation with The Wings Club. If you are an IAWA member in good standing, you now have several of the benefits extended to The Wings Club members. The Wings Club holds monthly luncheons in New York City where an industry leader is invited to give a keynote address. The Wings Club also hosts an annual formal dinner-dance at the Waldorf-Astoria hotel where it recognizes the significant contributions of industry leaders by awarding an annual Distinguished Achievement Award. This year the award will go to Wolfgang Mayrhuber, Chairman and CEO of Deutsch Lufthansa AG. The Wings Club luncheons and annual dinner are powerful networking events and now, as an IAWA member, you may attend these events at The Wings Club member rates. IAWA Mem-

bers are able and encouraged to join the Wings Club at discounted rates. I am happy to report that since we finalized our affiliation, IAWA members have made a strong showing at the Wings Club luncheons, and our organization has been given special recognition during these events. I also mentioned in my last update that we were planning two regional receptions. On May 16th we held the first of those receptions in New York City at the offices of Condon & Forsyth in Times Square. It was a wonderful event, attended by approximately 50 IAWA members and prospective members. The gathering gave us an opportunity to connect with some new colleagues and re-connect with familiar ones all while sampling some fantastic hors d'oeuvres. Pictures of the reception are now posted on our website and on Page 8.



NEWS & VIEWS



SAVE THE DATE!
 21st Annual Conference
 October 14-16, 2009
 Brussels, Belgium



President's Message (continued)



Debra Fowler

This gathering was made possible thanks to the generosity of Condon & Forsyth, where Kathy Posner is a partner, and Campbell, Campbell, Edwards & Conroy, where Kathy Guilfoyle is a partner. We are very grateful for the support of these law firms and their commitment to IAWA's success. I want to take this opportunity to add a special note of thanks to Kathy Posner for organizing the New York reception. Kathy has been with IAWA since its beginning and her dedication to furthering the mission of IAWA has been unwavering. She served two terms as President of the organization and has served in numerous leadership positions throughout the organization's history. Presently she is an Advisory Board member and annually leads the sponsorship effort, raising the funds which allow IAWA to put on the high quality conferences which our membership has come to expect. Kathy also led the effort to create the IAWA history video which was presented in Chicago last October in celebration of our 20th anniversary and is available for viewing on our website. Those of you who know Kathy know that she is dedicated to many non-profit and women's organizations that she serves with energy and enthusiasm. IAWA is fortunate to benefit from her dedication to the advancement of women. We have our second regional reception coming up in Washington, D.C. on July 8th from 6 to 8 pm and it will take place at the offices of Cozen & O'Connor, which has also generously agreed to sponsor the event. If you plan to attend this reception,

please let us know by sending an email to Lisa Piccione, Vice President of Membership at lpiccione@nbaa.org. If you know of members or potential members who might be interested in attending the reception, please advise Lisa. We look forward to seeing all of you there. Finally, I am pleased to report that the Brussels' conference, "Rendezvous in the E.U", is coming together nicely. The conference committee is organizing a fantastic program. We recognize the global recession is forcing everyone to tighten their belts and we are striving to keep the conference costs affordable. With the assistance of IAWA member Mia Wouters, we have negotiated an excellent rate at the hotel Bristol Stephanie beginning at 165€ per night. The program will feature presentations by leaders in the aviation industry on topics which are timely and of interest to our professions. The registration fee will remain at \$595 for members, \$750 for non-members, an exceptional value for such a substantive and informative program. We are excited about being in Brussels to discuss the topics of the day—emissions trading, the impact and status of "Open Skies," the European Aviation Safety Agency, policies on passenger data, U.S. and European aviation competition and regulations, new aviation markets, the economic impact on aircraft valuations and financing, and the insurance markets. Please register for the conference today through the IAWA website. We look forward to seeing you in Brussels!



Members in the News

Laurence Vigeant-Langlois assembled and moderated a panel and networking event on 'Investing in Aerospace Entrepreneurship » on behalf of the MIT Enterprise Forum of New York City on April 22 in mid-town Manhattan. The event attracted 60 people from the Greater New York City area and beyond, mostly from the investment and entrepreneurial communities, including the presidents of JetBlue and Astronautics. The

MIT Enterprise Forum has 24 chapters around the world open to everyone and organizes educational and networking events to promote entrepreneurship. Laurence is a Board Member of its NYC chapter, and a Vice President of Fleet Management at leading aircraft lessor CIT Aerospace, where she is responsible for portfolio planning and new aircraft and engine acquisitions.

A. Kristine Floyd was Recognized as a Top Woman Litigator in California. A new member of IAWA and a partner at the law firm of Allen Matkins Leck Gamble Mallory & Natsis LLP, she was named among the *Daily Journal*'s Top 100 women litigators in California for 2009. Kristine focuses on commercial business litigation, including real estate, aviation, employment and environmental law. Her client wins have included a published decision by the California Court of Appeal (Second Division), 172 Cal. App. 4th 689, 91 Cal. Rptr. 3d 178, which affirmed the trial court's decision in favor of

Floyd's clients, Bombardier, Inc. and Bombardier Aerospace Corporation, and defendants General Electric Co. and China Eastern Airlines Co., Ltd. "Kristine's courtroom victories and achievements demonstrate why she is a highly sought after trial lawyer," said Tony Oliva, chair of Allen Matkins' litigation practice group. "Her keen intellect, high ethical standards, true professionalism and dedication to her clients are her trademarks and have earned her great respect and admiration from her colleagues, adversaries, bench and community."

Stephanie Raley recently accepted the position of Training Center Manager for AeroElite Training Services, a Part 142 Training Center offering initial and recurrent training for transport category aircraft. In her new role, she will manage all operational activities of the training center and work with executives to develop corporate training center strategies and initiatives. Prior to joining AeroElite, Stephanie spent

10 years at Northwest Airlines in various positions within Flight Operations including Aircrew Training Instructor on the B747-200 and A319/320, Test & Ferry pilot, and Training Manager for the A319/320 fleet. Stephanie holds a bachelor's in Commercial Aviation from the University of North Dakota and is currently pursuing her MBA at the Carlson School of Management, University of Minnesota.



Members in the News (cont.)

Tailwind International Air Charters received high marks for its extensive role in the transportation of security boats to and from Lagos, Nigeria. On behalf of an oil and gas service company, the charter firm coordinated the air transportation of the boats for the protection of workers repairing a subsea pipeline off of the west coast of Africa. The four Zodiac RHIB (rigid hull inflatable boats) were flown to Lagos last fall by Tailwind to be employed in a joint venture with the US producing company and the Nigerian Navy to offer security against pirates in the region. The outbound shipment involved a Russian Antonov-124 aircraft due to the height of the vessels with the electronics and radar equipment in ready position. The 35' vessels had specialized trailers that required keen expertise on surface movements. "Due to the resourcefulness and tenacity of the Tailwind Operations Team, the return flight last month was accom-

plished in a B747-400F cargo charter," stated **Michele Wilkinson**, President of Tailwind International. "Tailwind provided the customer with technical advice that allowed a reduction in the size of the boats, thus allowing the shipper to realize a 50% savings over the more expensive airlift." From their responsiveness and communications to their safe and reliable execution, Tailwind achieved the gold standard for urgent and crisis transportation solutions worldwide. Tailwind International Air Charters provides air charter and part-charter solutions for the most urgent, extreme & crisis transportation situations anywhere in the world. For cargo or passengers, they arrange and manage any sized aircraft-large or small - worldwide. Located near Dallas, Texas, USA, Tailwind has been providing air charter services since 1989. For more information, please visit the website at www.twintl.com.

Shari Frisinger has been certified in Emotional Intelligence by EI Learning Systems. In addition to her Master's research on communications and additional research on brain physiology, she now has assessment tools and more research to integrate into her speeches and seminars. Shari Frisinger presented a break-

out session "Powerful Communication for Powerful Leaders" at the Annual Greater Houston Women's Chamber of Commerce Leadership Conference in April. Her next session will be held for the NBAA flight attendants Conference in New Orleans in June.



Members On the Move



Suzanne Garber

Suzanne Garber has been appointed Chief Operating Officer, Americas Region for International SOS America based in Philadelphia. Suzanne's primary focus is to design and support the overall strategy of the Americas to further accelerate the acquisition of new corporate clients and broaden the portfolio of products. She has day-to-day responsibility for the Americas region and is accountable for the delivery of P&L of the entire region. Prior to joining International SOS, Suzanne enjoyed a successful career with various operating companies of FedEx, culminating in her role as Managing Director, South America. In that position, she was based in Sao Paulo, Brazil with a primary focus to improve the overall profitability of the Latin America & Caribbean division and lead her team in 13 countries to implement strategies that increased revenues in the corporate customer segments, maximize operational assets, and strengthen service offerings within the region. Previous positions held include sales director, global accounts based in Miami, corporate sales manager based in Washington, D.C., major sales manager based in Cincinnati, and worldwide

account manager based in Philadelphia. During her tenure at FedEx, she won the LAC Leadership award, Star award, Team of the Year award and was a four-time President's Club winner for outstanding sales. Civically, Suzanne was named one of South Florida's International Business Women of the Year sponsored by Latin Trade magazine and sat on the board of directors for the Women in International Trade Miami chapter. She has moderated conferences for the International Aviation Women's Association and spoken on intellectual property and global brand management at Columbia, Pepperdine, and Rutgers universities. Suzanne is also an active "LifeChanger" with Global Action, having visited and volunteered at orphanages around the world. She is an honors graduate from Rutgers University with a degree in Spanish and a Master's degree recipient with honors from the University of Pennsylvania specializing in environmental engineering. Reared in Spain, Mexico, Algeria, Egypt, the Dominican Republic and various U.S. states, she is fluent in English, Spanish, and Portuguese and currently lives in Philadelphia with her husband,



Getting to Know the IAWA Board



Katherine Posner

Kathy Posner is a partner at Condon & Forsyth LLP New York. Katherine B. Posner joined Condon & Forsyth in 1977 and has been a partner in the firm's New York Office since 1984. Kathy concentrates her practice in the areas of insurance and reinsurance law and all phases of commercial litigation concerning aviation, product liability, mass disaster, employment and insurance matters. Kathy has considerable experience in mediation and arbitration of commercial disputes in both state and federal forums. She is a trained mediator in commercial matters and also a trained facilitator on behalf of NYC-Parents-in-Action, a not-for-profit organization that provides services and support to the independent school system in New York City. Kathy also is in the process of becoming a certified insurance and reinsurance arbitrator through AIDA Reinsurance and Insurance Arbitration Society (ARIAS-U.S.). Kathy is admitted to the bar of New York (1978), the U.S. Court of Appeals for the Second Circuit (1980) and the District Courts for the Southern and Eastern Districts of New York (1978). She is a member of the American Bar Association (Member, Sections: Business Law, Litigation, Tort and Insurance Practice, and Law Practice Management), the Association Internationale De Droit Des Assur-

ances (AIDA International Association for Insurance Law) (Member, Reinsurance Working Party Committee), the New York Women's Bar Association Foundation, Inc. (Current President), the International Aviation Women's Association (Past President and current member of the Advisory Board), The Association of the Bar of the City of New York, the International Association of Defense Counsel (IADC), the Federation of Defense and Corporate Counsel (FDCC), the International Bar Association (IBA), the Aviation Insurance Association, and The Association of Professional Insurance Women, Inc. (APIW). She also is a Member of the Board of Directors of NYC-Parents in Action. Kathy is a graduate of the University of Wyoming (J.D., 1977) and McNeese State University (B.A., magna cum laude, 1974). In its volume focusing on litigation, the *Legal 500* U.S. Rankings selected Kathy for her work in Insurance and Reinsurance. She has also been nominated to be listed in Euromoney's Guide to the World's Leading Aviation Lawyers, a listing of prominent aviation attorneys throughout the world. Kathy has authored numerous articles and lectured extensively on a variety of topics related to litigation, insurance and reinsurance, and employment law.



IAWA Washington Reception

TUESDAY, JULY 8, 2009 6:00 – 8:00 PM

Please join your fellow colleagues and industry executives for a cocktail reception in Washington, D.C. Members of the IAWA Board of Directors and Advisory Board will be in attendance, as well as many IAWA members. Please feel free to bring colleagues who may be interested in learning more about this remarkable Association. We encourage you to take advantage of this unique opportunity to network with some of the aviation industry's women leaders in the nation's capitol,

and ask that you share this invitation and bring a prospective new IAWA member with you. The reception will be held at Cozen O'Connor, The Army Navy Building, 1627 I Street, NW, Suite 1100, Washington, D.C. 20006 on July 8, 2009 from 6:00 – 8:00 PM. This event is made possible thanks to the generous sponsorship of our IAWA members Ann Thornton Field of **Cozen O'Connor** and Lisa Piccione of **NBAA**. RSVP by emailing Elizabeth Haines at liz@iawa.org or by calling IAWA at (410) 571-1990.



Members Opinions

The Aviation Insurance Association (AIA) Annual Conference was held this year in San Francisco. There were 600 attendees including several members of IAWA. The Attorneys and Claims Divisions held their General Session at the conference. Franklin Bass, the Director of the Attorneys' Division, organized a panel discussion which primarily focused on the need to encourage young lawyers and claims personnel to get involved in aviation law and claims handling. The panel consisted of 12 men. Various panelists lamented the lack of young "men" to mentor. This panel highlighted the continued need for the existence of IAWA. We need to encourage women to get involved with aviation associations

and to be in the position of ensuring that women are prominently featured in leadership roles and at conferences. We also need to speak up to highlight the inequality - especially when the profession is in need of "new blood." We also need to learn to ask to be involved and not wait to be asked. The incoming Director of the Attorneys' Division, Paul Herbers, has promised that he will involve women in his programs as well as the AIA newsletter. If anyone is interested in being more active in the AIA, please let me know -- as a former Director of the Attorneys' Division, I will do my best to make sure that you can be more involved in this organization. Written by **Lisa Savitt**





Affiliation with the Wings Club

The Wings Club in New York is holding its **monthly luncheon** on **Tuesday June 30, 2009 at 11:45am at the Yale Club (50 Vanderbilt Avenue)**. The speaker for the Aviation Leader Series will be Dr. John P. Johnson, President of Embry-Riddle Aeronautical University.

A very successful reception thanks to Condon & Forsyth LLP and Campbell, Campbell, Edwards & Conroy

May 14 New York Reception



CONDON & FORSYTH LLP



Conference Update

2009 Update Conference: The ABA Forum Air & Space Law annual conference will take place in Chicago on September 24-25 2009. For registration, please check

www.abanet.org/forums/airspace

IAWA thanks its Brussels conference sponsors.

- Gold Sponsors: **Jackson Walker, NetJets, Ventura, Condon Forsyth, United Airlines, Blackwell Sanders.**
- Silver: **Baumeister Samuels, Campbell Campbell, Cozen O' Connor, Cecile Hatfield.**

Thanks to our IAWA board members and members working at Continental, Continental Airlines is offering discounts off published fares of 2% to 10% or Zone fares. Call your travel professional or Continental MeetingWorks at 800-468-7022 for reservations and refer to Z Code ZFDV and Agreement Code: AWXEK9. Or, save an additional 3% off by booking your own reservations at www.continental.com by choosing your flight times and access your meeting discounts by inserting ZFDVAWXEK9 in the Offer Code box."

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Job Posting

US Airways, Inc. has retained Major (Microsoft Word) to the MLA recruiter Lindsey & Africa on an exclusive basis to conduct a search for a Vice President, Legal Affairs to be located in its Tempe, Arizona headquarters office. US Airways is an equal opportunity employer. Interested candidates please submit your resume (Microsoft Word) to the MLA recruiter who contacted you about this position or by submitting your resume to USAirwaysVP@mglglobal.com. Please do not contact the company directly; all resumes sent to US Airways will be routed to MLA for handling and will create delays.



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New Members

Cecilia Park is a Founder and Managing Partner at Amur Capital Management LP in New York, an asset management firm that seeks investment opportunities in the Transportation sector with focus on hard assets such as aircraft, ships and railcars on behalf of itself and third party investors. In addition, her firm engages in advisory activities for select institutional clients in the Transportation industry with special emphasis in aviation sector. Prior to Amur, Cecilia was Managing Director, Asset-Backed Finance at UBS Investment Bank in New York where she headed a team that was responsible for sourcing, originating, structuring and syndicating transportation related asset-backed financings in the capital markets through structured products such as asset-backed securitization and EETCs as well as through bank lending facilities. Her team financed nearly \$10 billion at UBS with heavy emphasis in commercial aircraft and aircraft engines with many transactions being the “first of its kind” ground-breaking transactions. She successfully completed the first LBO in the aircraft leasing sector and participated in a number of M&A advisory activities in the aviation sector. Prior, she was Executive Director, Global Capital Markets at Morgan Stanley with the Equipment Finance Group where she originated, structured and executed over \$5 billion in capital markets financings secured by commercial aircraft, other aviation-related assets and rolling stock through instruments such as EETCs, ETCs and PTCs. She also worked at Lehman Brothers in the Aircraft and Equipment Finance Division as well as at Citicorp Securities. She graduated from The Wharton School, University of Pennsylvania with a Master of Business Administration with Concentration in Finance. Cecilia graduated from Barnard College at Columbia University. She received many “Deal of the Year” awards from industry publications and was voted one of the “Most Influential Women in Aviation” by the AirFinance Journal. She co-authored “Back to the Future: Aircraft Portfolio Securitizations” for the Euromoney Encyclopedia of Debt Finance.

Nicole Johnson is an Alumnus of Embry-Riddle Aeronautical University where she received a Bachelor of Science degree in Aerospace Studies focusing on Aviation Business Administration, Aviation Safety, and Navigation. Upon graduation in April 2003, Ms. Johnson began her career as Administrative Assistant in Technical Aircraft Services at International Lease Finance Corporation (ILFC). In this position she was responsible for maintaining technical information in aircraft leases and certifications for approximately 700 Boeing, McDonnell-Douglas and Airbus commercial aircraft. In October of 2004, Ms. Johnson joined CIT Aerospace as Asset Marketing Manager in CIT's New York office. In March 2005, Ms. Johnson was relocated to Dublin, Ireland to assist in opening the operations of CIT Aerospace International. In this international based position, she was responsible for assisting in marketing new and used commercial aircraft, managing and documentation of lease transactions including lease expiries and extensions, as well as aircraft portfolio management. In May 2007, Ms. Johnson began working with the CIT Business Aircraft group, located in Dallas, TX, as Assistant Vice President/Sales Support. In her new capacity, she is primarily responsible for transaction coordination and asset funding of business aircraft. Ms. Johnson is a member of Women in Aviation, volunteers with the Financial Empowerment Program for Women at the YWCA, and also a member of the Young Texans Against Cancer organization. She also holds a Private Pilot's license and is achieving her Master of Business Administration in Aviation at Embry-Riddle Aeronautical University.



New Members



Katrin Andrews

Katrin Andrews-Gist is an attorney at Lane Powell PC in Seattle, Washington and focuses her practice on aircraft transactions and finance, Federal Aviation at Lane Powell Administration regulatory matters, general business and corporate law. She is also a German citizen and a native speaker, reader and writer of German. Katrin has represented numerous corporate and private purchasers and sellers of aircraft, and has assisted clients in forming operating structures that work to shield tax, FAA and general liabilities. She has also worked with foreign airlines regarding foreign ownership requirements and domestic acquisitions, during which time she was in close contact with the Department of Transportation. Katrin is currently the Vice President of the King County Bar Association Aviation Section. She earned her JD from Seattle University School of Law and graduated cum laude from the University of Washington.

Linda J. Schneider has been a partner in the Chicago law firm of MERLO KANOFSKY & GREGG Ltd since 1997. The firm's aviation experience includes the representation of individual aircraft owners, fixed base operators, pilots, aircraft and component part manufacturers, corporate aviation departments, and major and regional airlines, as well as the representation and counseling of clients in matters involving the National Transportation Safety Board (NTSB) and the Federal Aviation Administration (FAA). Linda concentrates her practice in the areas of aviation, products, and general civil litigation. She has represented clients in the commercial and general aviation areas, including cases involving issues of flight instruction, aircraft maintenance and rebuild, component part design and performance, alleged airline and airport negligence, and has represented clients in matters involving the NTSB and the FAA. She has been involved in litigation arising out of the ValuJet Flight 592, Comair Flight 3272, Comair Flight 5191 and Concorde crashes, the Southwest Flight 1248 overrun at Midway Airport, as well as many less publicized commercial and general aviation accidents and incidents. Linda is a member of the American, Illinois and Chicago Bar Associations. She is admitted to practice in Illinois (1989), the United States District Courts for the Northern and Central Districts of Illinois and the Seventh Circuit Court of Appeals. Linda graduated from Southern Illinois University in 1982 and DePaul University College of Law in 1989.



Laura Safran

Laura Safran is a senior partner at Fraser Milner Casgrain LLP acting for national and international corporations, major institutions and government entities in respect of a wide variety of commercial and corporate transactions, including asset and share sales, asset leasing, asset based financings, partnerships, joint ventures, outsourcing transactions, restructurings and she also counsels clients on corporate governance issues. Laura advises on a number of major P3 transactions and also handles a variety of domestic and international private M&A deals. With her extensive experience in the intellectual property and computer law field, Laura continues her practice in aviation law in respect of commercial, regulatory, operational and claims related aviation matters. She is consistently noted by The International Who's Who of Aviation Lawyers and other leading international aviation publications and journals as a leading expert practitioner in Aviation Law. Selected since 2006 by Best Lawyers as a leading lawyer in Canada, Laura held the position of Vice-President, Law and Corporate Secretary of Canadian Airlines International, its parent and affiliated companies for a number of years and has practiced in the Aviation Law field since 1983. Since returning to private practice, Laura has represented a wide variety of aviation industry clients on a variety of aviation law matters, including financings, aviation claims work, airline operational matters and regulatory issues. She was a member of the firm's National Board for a number of years and the Calgary Management Board. Laura also was named as one of Canada's Most Powerful Women: Top 100 by the Women's Executive Network and the Globe & Mail.



New Members

Margaret Giugliano is a partner at McBreen & Kopko, New York and has been advising travel industry clients on DOT regulatory policy, negotiating a wide range of commercial transactions for air carriers and airport management and service providers; acting as general counsel to a major airport fuel service provider and international airport management company. Margaret advises major foreign air carrier on security matters and liaison with government agency. Prior, Margaret was a Counsel at The Wicks Group PLLC, Washington D.C. handling regulatory matters. She has participated in a long term project to obtain ICAO approval of a foreign air carrier based in the Caribbean, assisted clients in the preparation of proposals and grants for the award of municipal, state and federal contracts, represented a Long Island town on matters pertaining to the development and use of a major aeronautical facility. She worked at Trans World Airlines, Inc. where she was overseeing company safety matters, including reportable aircraft accidents and incidents; representing the company before the National Transportation Safety Board and the Federal Aviation Administration, attending administrative hearings as well as litigation management and liaison with aviation insurers in major aviation disaster and wrongful death cases arising out of the Flight 800 accident. She was the Counsel for TWA's worldwide trademark portfolio and for TWA copyrighted material. She is a Member of the Hogan-Morgenthau Associates and the Bar Association of the City of New York and is admitted to practice law in the State of New York and District of Columbia.

Margaret Napolitan is a transportation specialist and expert in safety, operations, compliance and law investigation. She has over 23 years in the transportation industry specializing in the aviation sector. Her experience includes investigating over 150 aircraft, ground, and refueling accidents combined to include the proposal of probable cause and recommendations. She specializes in accident investigation and reconstruction; general aviation, corporate and commercial flight safety and security program design, development and evaluation; corporate and commercial aircraft disaster crisis management and media advisor. She is currently the Vice President, General Counsel and Chief Safety and Regulatory Compliance Officer at Liberty Aerospace, Inc., which designs, manufactures, and sells general aviation aircraft and is the FAA Part 23 Certificate holder for the 2-seat Liberty XL2. Prior, she was Vice President, Health, Safety, Environmental and fuel QC at BBA Aviation Shared Services, which represents numerous companies in aviation services including FBO management, in-to plane fueling, cabin services, baggage handling, and lavatory services. Before joining BBA, Margaret worked at The New Piper Aircraft, Inc as Vice President and Chief Safety Officer after working at the National Transportation Safety Board in Washington, DC as Aeronautical Engineer / Air Safety Investigator. Margaret started as Flight Test Engineer/Air Safety Investigator at Douglas Aircraft Company, Long Beach, CA.. She graduated from Barry University School of Law, and holds a Master of Aeronautical Science Aviation/Aerospace Operations Specialization from Embry-Riddle Aeronautical University, as well as a BA of Science in Aeronautical Engineering from Embry-Riddle Aeronautical University, Daytona Beach, FL. She completed numerous certificate programs to include University of Southern California's Aviation Safety Program, NTSB's Safety Programs, and George Washington University's Records Administration Program. She holds a Private Pilot Certificate and an Advanced Ground Instructor Rating. Margaret participates or has participated as an active member of General Aviation Manufacturers Association, National Business Aviation Association, Aircraft Owners and Pilots Association, Florida Institute of Technology's Aviation Advisory Board, Embry-Riddle Aeronautical University's [Center for Aerospace Safety Security Education](#) Advisory Board, the Florida Bar and American Bar Association.



**IAWA 21st ANNUAL CONFERENCE
SPONSORSHIP CATEGORIES and COMMITMENT FORM
Brussels, Belgium - October 14-16, 2009**

SPONSOR LEVEL	AMOUNT	BENEFITS
DIAMOND	\$25,000	Five Complimentary Registrations Publicity in IAWA News Releases Featured Articles in IAWA Newsletters Top Priority Seating at Sponsored Event Logo and Company Name Recognition as Event Sponsor Logo and Company Name Recognition in Conference Signage Logo and Company Name Recognition in Conference Program Logo Company Name Recognition on IAWA Website Opportunity to Introduce Conference Speaker Recognition on Big Screen Monitor at Conference Display Space for Company Collateral at Conference
EMERALD LUNCHEON	\$15,000	Four Complimentary Registrations Publicity in IAWA News Releases Featured Articles in IAWA Newsletters Logo and Company Name Recognition in Conference Signage Logo and Company Name Recognition in Conference Program Logo and Company Name Recognition on IAWA Website Opportunity to Announce Conference Speaker Recognition on Big Screen Monitor at Conference Display Space for Company Collateral at Conference
PLATINUM	\$10,000	Three Complimentary Registrations Publicity in IAWA News Releases Logo and Company Name Recognition in Conference Signage Logo and Company Name Recognition in Conference Program Logo and Company Name Recognition on IAWA Website Opportunity to Announce Conference Speaker Recognition on Big Screen Monitor at Conference Display Space for Company Collateral at Conference
RUBY BREAKFAST	\$7,500	Two Complimentary Registration Publicity in IAWA News Release Logo and Company Name Recognition in Conference Signage Logo and Company Name Recognition in Conference Program Logo and Company Name Recognition on IAWA Website Recognition on Big Screen Monitor at Conference
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FRIEND	\$500	Logo and Company Name Recognition in Conference Program

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Please return this form via facsimile to Karen Griggs at 410-571-1780.
For more information, please contact Karen Griggs at 410-571-1990 or via e-mail at karengriggs@iawa.org.